

City of National City Request for Proposal



Network Video Management System

Date Issued: March 05, 2012

Date Due: April 05, 2012

Section I - Introduction

- A. Purpose for RFP:** City of National City is seeking proposals for an Avigilon Network Video Management System to replace the current Digital Video Recorder, analog encoders, and enhance the Video Surveillance System with the addition of high definition cameras.

B. Background Information:

The City of National City was incorporated in 1887 as a General Law City and is governed under the Council/Manager form of government. The City Council is comprised of five members who are elected at large, serving staggered four-year terms. Currently, the City has a total population of 61,115.

National City is located in southern San Diego County, 35-miles north of San Diego and 83-miles south of Los Angeles. It has a culturally diverse population of 178,000 and contains approximately 7.3-square miles of land. National City is bordered by San Diego to the north and east, Chula Vista to the south, the unincorporated areas of Lincoln Acres and Bonita to the south and southeast, and San Diego Bay to the west. The City has approximately 250 full-time employees and an overall annual budget of \$114 million. The City's general work hours are 7:00 a.m. to 6:00 p.m., Monday through Thursday. City offices are closed on Fridays.

National City continues to implement enhanced security measures such as augmenting the current Video Surveillance Systems with a high capacity centralized Network Video Management System, upgraded analog encoders, and high definition cameras.

- C. Scope Of Work:** The Scope of Work, may be modified through negotiation and/or by written addendum, will be made a part of the Agreement. The Scope of Work must include a schedule of deliverables and milestones outlining the project. A solution that will provide a high level of functionality with ease of use is desired. Consideration will be given to a well-designed and highly functional network video management system that has excellent vendor support and rich capabilities. Through this RFP, it is specifically intended to achieve the following:

1. The work covered by this RFP shall include all labor, equipment, materials, and installation of new Network Video Management System(Avigilon Network Video Recorders, encoders, and software). All existing camera Digital Video Recorders(DVRs) and encoders will be replaced with Avigilon Network Video Recorders(NVRs), and encoders. All existing and future cameras will be connected to the new Network Video Recorder via Avigilon encoders and Gigabit network switching infrastructure. The Network Video Recorder will be connected to the existing local area network for viewing from various internal workstations and the internet. New server and storage equipment will be installed into new or existing data racks.

2. All systems provided under this RFP shall be manufactured by Avigilon unless otherwise noted.

3. The system must have the ability to view any and all cameras through a secure site on the Internet. All video feed, live and recorded, must be accessible from the Web.

4. Installation

a. Bidder shall provide all labor, equipment, mounting brackets, wiring, and miscellaneous material required for the installation of a complete and operating system in accordance with applicable local, state, and national codes and the manufacturer's recommendations.

b. Bidder is responsible for final system connections, a complete functional test of the system, and a written report to the City attesting to satisfactory operation of the system.

5. Training

a. Bidder shall ensure that the City's designee(s) is fully trained on the operation of the system. The training session shall last a minimum of 8 hours and shall include, but not be limited to programming functions, general operations, review and export of recorded video and images

D. Proposal Contact Information: For questions regarding this RFP please contact:

Ron Williams
IT Manager
RWilliams@NationalCityCa.Gov
(619)336-4373
[Fax]

E. Proposal Submission Information: All proposals must be in conformance with the submittal instructions provided in Section II of this RFP and received **no later than 12:00p.m. on April 05, 2012.**

Mark Envelope with the following: **National City Network Video Management System**

Please submit **one (1)** original, **three (3)** copies, and **one (1)** electronic copy on a CD-Rom. The electronic copy shall be submitted in PDF format. The proposal containing the original signatures should be clearly marked "Original." All responses must be submitted in the form set forth in this RFP, sealed and delivered to:

City Of National City
City Clerk
1243 National City Blvd
National City, CA 91950

All proposals received after the deadline will be considered non-responsive and shall be returned to the Vendor unopened. No faxed or emailed proposals will be accepted.

Section II – Proposal Format and Evaluation Process

A. To simplify the evaluation process, the Vendor's proposal shall be submitted in the format outlined below:

- 1. Letter of Transmittal** – The proposal letter shall be addressed to the Contact listed and shall include the complete name of the firm or person(s) submitting the proposal, the main office address, primary contact person's name, title, telephone number, email as well as a signature of representative legally authorized to bind the proposal.
- 2. Table of Contents** – Clearly defined sections and pages numbered.
- 3. Executive Summary** – A summary of the proposal stating the proposer's understanding of the requested system and highlights of the proposed solution.
- 4. Vendor Profile and Qualifications** – Include vendor and executive information, including management team, resumes and qualifications of key staff that would be assigned to the implementation of the solution.
- 5. Experience** – Provide a description of local government experience and experience completing similar projects.
- 6. References** – Provide at least five (5) references of current clients of similar scope with the proposal. Include name, title, address, phone number and email of contact person.
- 7. System Description** – Provide screen shots and an overview of the system's features.
- 8. Technical Requirements** – All hardware requirements, system software, and application requirements must be listed.
- 9. Implementation Services/Scope of Work** – Provide a sample project management plan including reasonable target dates. This section must also outline key activities, work products and assumptions.
- 10. Training** – Provide an overview of proposed training, including options for on-site or training center services, end users, and system administrators. This section should also include an implementation and training plan including an estimated time-frame and deliverables for each stage of the project and training documentation provided.
- 11. Support and Maintenance** – Provide support services including provisions of regular updates and new releases, as well as technical consultation and support.
- 12. Cost Proposal** – Please provide costs for licensing, maintenance, training and any additional services.
- 13. Addenda Acknowledgements** – If revisions become necessary, these addenda will be available on the City's Website (www.nationalcityca.gov). Vendors must acknowledge receipt of all addenda issued.
- 14. Additional Information** – Please provide any other information you feel is important for consideration in our evaluation of proposals.

- B. Inquiries/Clarifications/Questions** – Questions regarding this RFP must be put in writing and received no later than 12:00p.m. on April 05, 2012. Please direct all correspondence to **Ron Williams, IT Manager, (619)336-4373, Rwilliams@nationalcityca.gov**. Responses will be communicated in writing to all recipients of this RFP. Inquiries received after the stated date and time will not be accepted and receive no response.
- C. Confidential Material** – Any information contained in the proposal that is proprietary must be clearly marked as such and will be treated as confidential to the extent allowable in the Public Records Act.
- D. Anticipated Schedule of Events:**

Event	Date
Release RFP to Vendors	March 05, 2012
Deadline for Vendor Questions	March 19, 2012
Vendor Conference	March 22, 2012
Proposals Due	April 05, 2012
Vendor Proposal Evaluations Complete	April 09 - 10, 2012
Finalists Notified	April 10, 2012
Vendor Demonstrations	April 16 – 18, 2012
Vendor Reference Checks	April 19, 2012
Contract Review and Negotiation	April 23 - 26, 2012
Project Commencement	May 1, 2012

E. Proposal Evaluation and Selection Process

Following the submission deadline, a selection committee will evaluate all responses and short-list the proposing vendors. Responders will be notified and finalists will be invited to present demonstrations to our staff. After all demonstrations are completed, the selection committee shall reconvene to either make a decision or to request further information.

The selection committee will then make recommendations regarding the selection and request authorization to enter into a contract with the approved vendor. The committee reserves the right to accept/reject any or all proposals. Submission of a proposal indicates acceptance of the conditions contained in the RFP and an agreement to negotiate a contract for services. An award can be made on the basis of greatest benefit and not necessarily the lowest cost option.

Section III – EQUIPMENT HARDWARE AND SOFTWARE

1. Network Video Recorder

The cameras, encoders, and software shall be manufactured by Avigilon. The system shall provide the number of ports adequate to meet the specifications and will be provided with the storage capacity specified and include viewing clients and support industry standard H.264 and JPEG2000 progressive compression formats. The system will include a license for all existing and future cameras. The servers shall provide the following functions and features:

a) The Network Video Management Software (NVMS) shall:

- 1) Be Avigilon Control Center (ACC) (latest version). The NVMS software shall be pre-loaded on turn-key NVR workstations and servers with configurable storage.
- 2) Be an enterprise level software solution that is scalable from one client, server, and camera to hundreds of clients, servers, and cameras.
- 3) Consist of server software applications and unlimited client software applications.
- 4) Include the following applications:
 - * Server Software Applications
 - Control Center Server
 - Control Center Admin Tool
 - * Client Software Applications
 - Control Center Client
 - Control Center Player
 - Control Center Camera Installation Tool
- 5) Permit client software applications to be installed on multiple computers.
- 6) Support edge based storage and processing of video inputs.
- 7) Support High Definition Stream Management (HDSM) architecture, which supports:
 - * Industry standard JPEG2000 progressive compression format
 - * Reduction of required client bandwidth and processing power by only transmitting what is necessary to view the video stream at full quality (e.g. if a user is viewing a 5MP camera in a 1MP window then a 1MP representation of the 5MP image will be transmitted).

* Automatic Multistream on H.264 compliant megapixel cameras (e.g. if user is viewing multiple 2mp cameras on a 1mp monitor HDSM will display a lower resolution until digital zoom is utilized)

8) Support recording and management of video sources including:

* High Definition IP Cameras (1 to 29 Mega pixels), Composite video from analog cameras

9) Support recording and monitoring video streams from sources with bandwidth up to 90 Mbit/sec, frame rate up to 60fps, and resolution up to 29MP (6576x4384).

10) Require no proprietary recording hardware, no hardware multiplexer or time-division technology for video recording or monitoring.

11) Not limit storage capacity and shall allow for future upgrades of recording capacity.

12) Digitally sign recorded video using encryption (256-bit) so video can be authenticated for evidentiary purposes.

13) Secure transmission of command and control data via TCP/IP using cryptographic keys based on SSL to prevent tampering.

14) Run on turnkey NVR platform utilizing enterprise-grade servers and workstations preloaded with NVMS software and tested to manufacturer specifications for deployment in enterprise applications.

15) Allow system administration and live and recorded video monitoring from a single client application that can be located anywhere on the network.

16) Provide the ability to snapshot a live or recorded image and export it from the system.

17) Support the conversion of video exported in Native format to an industry standard format.

18) Provide the ability to export recorded video in multiple formats (native, jpeg, png, tiff, avi, wmv, mpeg4, etc...)

19) Automatically detect if client software or video firmware is out of date.

20) Automatically discover video sources connected to the same network.

21) Provide a search functionality to discover video sources connected on a different network segment.

22) Provide administration of all system connections from a single window.

23) Detect if the camera signal is lost and alert the system administrator.

24) Provide the capability to rename all video sources and NVRs.

25) Record video streams based on a recording schedule that can be defined individually for each video source.

- 26) Support searching through recorded video based on various search criteria including time, date, video source, and events.
- 27) Support searching through recorded video based on motion in user defined areas (pixel search).
- 28) Perform motion detection on each individual video source with adjustable sensitivity, threshold and detection zones.
- 29) Provide the ability to change image quality and image rate parameters on each individual video source.
- 30) Provide the ability to reduce the image rate of the recorded video over time as a means of increasing record time. The image rate can be reduced to one half or one quarter of the original image rate.
- 31) Perform dynamic bandwidth management to ensure that the total bandwidth does not overload the system.
- 32) Authenticate users before granting access to the system. Access rights for each user can be defined
- 33) Support creating bookmarks for recorded video and displaying the bookmarks on the timeline.
- 34) Provide the ability to email system administrators when an event or system health error occurs.
- 35) Provide a maintenance log and audit trail of all system errors and events.
- 36) Provide the ability to change the security level on a video source to prevent lower level users from viewing the video stream.
- 37) Provide the ability to enable and configure PTZ controls on interface of a video source.
- 38) Provide the ability to change the network settings for a video source.
- 39) Provide the ability to change the exposure, iris, focus, and white balance settings for a video source.
- 40) Provide the ability to change the image dimensions for a video source.
- 41) Support live or recorded video monitoring of up to 36 video streams simultaneously on a single monitor.
- 42) Support an unlimited number of monitors for monitoring video streams.
- 43) Provide the ability to monitor live and recorded video streams simultaneously on the same monitor.
- 44) Provide the ability to view the same live or recorded video stream at different zoom levels.
- 45) Support the creation of unlimited views with custom layouts of video streams.
- 46) Support the ability to view "full screen."

- 47) Support the ability to save views.
- 48) Support the ability to cycle through views (guard tour) based on a specified interval.
- 49) Display all video sources connected to the system.
- 50) Support the ability to drag and drop a video source from a tree of video sources into a window for live or recorded video monitoring.
- 51) Support the ability to drag and drop a view from a tree of views into a window for live or recorded video monitoring.
- 52) Support digital zooming and panning on live and recorded video streams.
- 53) Provide the ability to control mechanical pan-tilt-zoom, iris, and focus as well as setting presets and patterns.
- 54) Support forward and reverse playback of recorded video at variable speeds.
- 55) Synchronously playback recorded video from selected video sources.
- 56) Support navigation of recorded video via calendar, timeline, or events.
- 57) Support a timeline that displays all connected video sources and the corresponding motion, alarm, and recording events.
- 58) Support a timeline that can display the entire time range down to one second of recorded video.
- 59) Support creating bookmarks for recorded video and displaying the bookmarks on the timeline.

Section IV – Additional Information

Questions/Additional Requirements:

Right to Cancel – The City of National City reserves the right to change any aspect of, terminate, or delay this RFP, the RFP process and/or the program which is outlined within this RFP at any time, and notice shall be given in a timely manner thereafter.

No Award – Recipients of this RFP are advised that nothing stated herein, or any part thereof, or any communication during the evaluation and selection process, shall be construed as constituting, offering or awarding a contract, representation or agreement of any kind.

Not Liable for Costs – The City of National City is not liable and will not be responsible for any costs incurred by any vendor(s) for the preparation and delivery of the RFP responses, nor will we be liable for any costs incurred prior to the execution of an agreement, including but not limited to, presentations by RFP finalists.

Property of the City – Responses to this RFP will become the property of the City of National City, and will form the basis of negotiations of an agreement with the apparent successful vendor.

Waiver of Irregularities – The City of National City reserves the right, at its sole discretion, to waive minor administrative regularities contained in any proposal.

No Obligation to Buy – The City of National City reserves the right to reject any or all proposals at any time without penalty and from contracting with any vendor. The release of this RFP does not convey the initiation of a purchase.

Withdrawal of Proposals – Vendors may withdraw a proposal that has been submitted at any time up to the proposal closing date and time. To accomplish this, a written request signed by an authorized representative of the vendor must be submitted to the RFP Contact. The vendor may submit another proposal at any time up to the proposal closing date and time.

Errors in Proposal – The City of National City will not be liable for any errors in vendor proposals. Vendors will not be allowed to alter proposal documents after the deadline for proposal submission.

Corrections or amendments due to errors identified in the vendor's Proposal may be accepted if this type of correction or amendment is due to typing, transposition or any other obvious errors. Vendors are liable for all errors or omissions contained in their proposals.

After opening and reading proposals, they will be checked for correctness. If, after the opening and tabulation of proposals, a vendor claims error and requests to be relieved of award, s/he will be required to promptly present certified work sheets. The RFP contact will review the work sheets and if the RFP Contact is convinced, by clear and convincing evidence, that an honest, mathematically excusable error or critical omission of costs has been made, the vendor may be relieved his/her proposal.

Section V – National City Contract

AGREEMENT

BY AND BETWEEN

THE CITY OF NATIONAL CITY

AND

THIS AGREEMENT is entered into this _____ day of _____, 2010, by and between the CITY OF NATIONAL CITY, a municipal corporation (the "CITY"), and _____, a _____ (the "CONTRACTOR/CONSULTANT [CHOOSE ONE]").

RECITALS

WHEREAS, the CITY desires to employ a CONTRACTOR/CONSULTANT [CHOOSE ONE] to provide _____.

WHEREAS, the CITY has determined that the CONTRACTOR/CONSULTANT [CHOOSE ONE] is a delete and insert type of business and is qualified by experience and ability to perform the services desired by the CITY, and the CONTRACTOR/CONSULTANT [CHOOSE ONE] is willing to perform such services.

NOW, THEREFORE, THE PARTIES HERETO DO MUTUALLY AGREE AS FOLLOWS:

1. **ENGAGEMENT OF CONTRACTOR/CONSULTANT [CHOOSE ONE]**. The CITY hereby agrees to engage the CONTRACTOR/CONSULTANT [CHOOSE ONE] and the CONTRACTOR/CONSULTANT [CHOOSE ONE] hereby agrees to perform the services hereinafter set forth in accordance with all terms and conditions contained herein.

The CONTRACTOR/CONSULTANT [CHOOSE ONE] represents that all services required hereunder will be performed directly by the CONTRACTOR/CONSULTANT [CHOOSE ONE] or under direct supervision of the CONTRACTOR/CONSULTANT [CHOOSE ONE].

2. **SCOPE OF SERVICES.** The CONTRACTOR/CONSULTANT [CHOOSE ONE] will perform services as set forth in the attached Exhibit "____".

The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall be responsible for all research and reviews related to the work and shall not rely on personnel of the CITY for such services, except as authorized in advance by the CITY. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall appear at meetings cited in Exhibit "____" to keep staff and City Council advised of the progress on the project.

The CITY may unilaterally, or upon request from the CONTRACTOR/CONSULTANT [CHOOSE ONE], from time to time reduce or increase the Scope of Services to be performed by the CONTRACTOR/CONSULTANT [CHOOSE ONE] under this Agreement. Upon doing so, the CITY and the CONTRACTOR/CONSULTANT [CHOOSE ONE] agree to meet in good faith and confer for the purpose of negotiating a corresponding reduction or increase in the compensation associated with said change in services, not to exceed a factor of ____% from the base amount.

3. **PROJECT COORDINATION AND SUPERVISION.**

_____ hereby is designated as the Project Coordinator for the CITY and will monitor the progress and execution of this Agreement. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall assign a single Project Director to provide supervision and have overall responsibility for the progress and execution of this Agreement for the CONTRACTOR/CONSULTANT [CHOOSE ONE]. _____ thereby is designated as the Project Director for the CONTRACTOR/CONSULTANT [CHOOSE ONE].

4. **COMPENSATION AND PAYMENT.** The compensation for the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall be based on monthly billings covering actual work performed. Billings shall include labor classifications, respective rates, hours worked and also materials, if any. The total cost for all work described in Exhibit "____" shall not exceed the schedule given in Exhibit "____" (the Base amount) without prior written authorization from the _____. Monthly invoices will be processed for payment and remitted within thirty (30) days from receipt of invoice, provided that work is accomplished consistent with Exhibit "____" as determined by the CITY.

The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall maintain all books, documents, papers, employee time sheets, accounting records, and other evidence pertaining to costs incurred and shall make such materials available at its office at all reasonable times during the term of this Agreement and for three (3) years from the date of final payment under this Agreement, for inspection by the CITY and for furnishing of copies to the CITY, if requested.

5. **ACCEPTABILITY OF WORK.** The City shall decide any and all questions which may arise as to the quality or acceptability of the services performed and the manner of performance, the acceptable completion of this Agreement and the amount of compensation due. In the event the CONTRACTOR/CONSULTANT and the City cannot agree to the quality or acceptability of the work, the manner of performance and/or the compensation payable to the CONTRACTOR/CONSULTANT in this Agreement, the City or the CONTRACTOR/CONSULTANT shall give to the other written notice. Within ten (10) business days, the CONTRACTOR/CONSULTANT and the City shall each prepare a report which supports their position and file the same with the other party. The City shall, with reasonable diligence, determine the quality or acceptability of the work, the manner of performance and/or the compensation payable to the CONTRACTOR/CONSULTANT.

6. **LENGTH OF AGREEMENT.** Completion dates or time durations for specific portions of the Project are set forth in Exhibit “_____”.

7. **DISPOSITION AND OWNERSHIP OF DOCUMENTS.** The Memoranda, Reports, Maps, Drawings, Plans, Specifications and other documents prepared by the CONTRACTOR/CONSULTANT [CHOOSE ONE] for this Project, whether paper or electronic, shall become the property of the CITY for use with respect to this Project, and shall be turned over to the CITY upon completion of the Project, or any phase thereof, as contemplated by this Agreement.

Contemporaneously with the transfer of documents, the CONTRACTOR/CONSULTANT [CHOOSE ONE] hereby assigns to the CITY and CONTRACTOR/CONSULTANT [CHOOSE ONE] thereby expressly waives and disclaims, any copyright in, and the right to reproduce, all written material, drawings, plans, specifications or other work prepared under this agreement, except upon the CITY's prior authorization regarding reproduction, which authorization shall not be unreasonably withheld. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall, upon request of the CITY, execute any further document(s) necessary to further effectuate this waiver and disclaimer.

The CONTRACTOR/CONSULTANT [CHOOSE ONE] agrees that the CITY may use, reuse, alter, reproduce, modify, assign, transfer, or in any other way, medium or method utilize the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s written work product for the CITY's purposes, and the CONTRACTOR/CONSULTANT [CHOOSE ONE] expressly waives and disclaims any residual rights granted to it by Civil Code Sections 980 through 989 relating to intellectual property and artistic works.

Any modification or reuse by the CITY of documents, drawings or specifications prepared by the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall relieve the CONTRACTOR/CONSULTANT [CHOOSE ONE] from liability under Section 14 but only with respect to the effect of the modification or reuse by the CITY, or for any liability to the CITY should the documents be used by the CITY for some project other than what was expressly agreed upon within the Scope of this project, unless otherwise mutually agreed.

8. **INDEPENDENT CONTRACTOR/CONSULTANT [CHOOSE ONE].** Both parties hereto in the performance of this Agreement will be acting in an independent capacity and not as agents, employees, partners or joint venturers with one another. Neither the CONTRACTOR/CONSULTANT [CHOOSE ONE] nor the CONTRACTOR/CONSULTANT [CHOOSE ONE]'S employees are employee of the CITY and are not entitled to any of the rights, benefits, or privileges of the CITY's employees, including but not limited to retirement, medical, unemployment, or workers' compensation insurance.

This Agreement contemplates the personal services of the CONTRACTOR/CONSULTANT [CHOOSE ONE] and the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s employees, and it is recognized by the parties that a substantial inducement to the CITY for entering into this Agreement was, and is, the professional reputation and competence of the CONTRACTOR/CONSULTANT [CHOOSE ONE] and its employees. Neither this Agreement nor any interest herein may be assigned by the CONTRACTOR/CONSULTANT [CHOOSE ONE] without the prior written consent of the CITY. Nothing herein contained is intended to prevent the CONTRACTOR/CONSULTANT [CHOOSE ONE] from employing or hiring as many employees, or subCONTRACTOR/CONSULTANT [CHOOSE ONE]s, as the CONTRACTOR/CONSULTANT [CHOOSE ONE] may deem necessary for the proper and efficient performance of this Agreement. All agreements by CONTRACTOR/CONSULTANT [CHOOSE ONE] with its subCONTRACTOR/CONSULTANT [CHOOSE ONE](s) shall require the subCONTRACTOR/CONSULTANT [CHOOSE ONE] to adhere to the applicable terms of this Agreement.

9. **CONTROL.** Neither the CITY nor its officers, agents or employees shall have any control over the conduct of the CONTRACTOR/CONSULTANT [CHOOSE ONE] or any of the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s employees except as herein set forth, and the CONTRACTOR/CONSULTANT [CHOOSE ONE] expressly agrees not to represent that the CONTRACTOR/CONSULTANT [CHOOSE ONE] or the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s agents, servants, or employees are in any manner agents, servants or employees of the CITY, it being understood that the CONTRACTOR/CONSULTANT [CHOOSE ONE], its agents, servants, and employees are as to the CITY wholly independent CONTRACTOR/CONSULTANT [CHOOSE ONE]s and that the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s obligations to the CITY are solely such as are prescribed by this Agreement.

10. **COMPLIANCE WITH APPLICABLE LAW.** The CONTRACTOR/CONSULTANT [CHOOSE ONE], in the performance of the services to be provided herein, shall comply with all applicable State and Federal statutes and regulations, and all applicable ordinances, rules and regulations of the City of National City, whether now in force or subsequently enacted. The CONTRACTOR/CONSULTANT [CHOOSE ONE], and each of its subCONTRACTOR/CONSULTANT [CHOOSE ONE]s, shall obtain and maintain a current City of National City business license prior to and during performance of any work pursuant to this Agreement.

11. **LICENSES, PERMITS, ETC.** The CONTRACTOR/CONSULTANT [CHOOSE ONE] represents and covenants that it has all licenses, permits, qualifications, and approvals of whatever

nature that are legally required to practice its profession. The CONTRACTOR/CONSULTANT [CHOOSE ONE] represents and covenants that the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall, at its sole cost and expense, keep in effect at all times during the term of this Agreement, any license, permit, or approval which is legally required for the CONTRACTOR/CONSULTANT [CHOOSE ONE] to practice its profession.

12. **STANDARD OF CARE.**

A. The CONTRACTOR/CONSULTANT [CHOOSE ONE], in performing any services under this Agreement, shall perform in a manner consistent with that level of care and skill ordinarily exercised by members of the CONTRACTOR/CONSULTANT [CHOOSE ONE]'S trade or profession currently practicing under similar conditions and in similar locations. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall take all special precautions necessary to protect the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s employees and members of the public from risk of harm arising out of the nature of the work and/or the conditions of the work site.

B. Unless disclosed in writing prior to the date of this agreement, the CONTRACTOR/CONSULTANT [CHOOSE ONE] warrants to the CITY that it is not now, nor has it for the five (5) years preceding, been debarred by a governmental agency or involved in debarment, arbitration or litigation proceedings concerning the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s professional performance or the furnishing of materials or services relating thereto.

C. The CONTRACTOR/CONSULTANT [CHOOSE ONE] is responsible for identifying any unique products, treatments, processes or materials whose availability is critical to the success of the project the CONTRACTOR/CONSULTANT [CHOOSE ONE] has been retained to perform, within the time requirements of the CITY, or, when no time is specified, then within a commercially reasonable time. Accordingly, unless the CONTRACTOR/CONSULTANT [CHOOSE ONE] has notified the CITY otherwise, the CONTRACTOR/CONSULTANT [CHOOSE ONE] warrants that all products, materials, processes or treatments identified in the project documents prepared for the CITY are reasonably commercially available. Any failure by the CONTRACTOR/CONSULTANT [CHOOSE ONE] to use due diligence under this sub-paragraph will render the CONTRACTOR/CONSULTANT [CHOOSE ONE] liable to the CITY for any increased costs that result from the CITY's later inability to obtain the specified items or any reasonable substitute within a price range that allows for project completion in the time frame specified or, when not specified, then within a commercially reasonable time.

13. **NON-DISCRIMINATION PROVISIONS.** The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall not discriminate against any employee or applicant for employment because of age, race, color, ancestry, religion, sex, sexual orientation, marital status, national origin, physical handicap, or medical condition. The CONTRACTOR/CONSULTANT [CHOOSE ONE] will take positive action to insure that applicants are employed without regard to their age, race, color, ancestry, religion, sex, sexual orientation, marital status, national origin, physical handicap, or medical condition. Such action shall include but not be limited to the following: employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship. The CONTRACTOR/CONSULTANT [CHOOSE ONE] agrees to post in conspicuous places available to

employees and applicants for employment any notices provided by the CITY setting forth the provisions of this non-discrimination clause.

14. **CONFIDENTIAL INFORMATION.** The CITY may from time to time communicate to the CONTRACTOR/CONSULTANT [CHOOSE ONE] certain confidential information to enable the CONTRACTOR/CONSULTANT [CHOOSE ONE] to effectively perform the services to be provided herein. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall treat all such information as confidential and shall not disclose any part thereof without the prior written consent of the CITY. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall limit the use and circulation of such information, even within its own organization, to the extent necessary to perform the services to be provided herein. The foregoing obligation of this Section 13, however, shall not apply to any part of the information that (i) has been disclosed in publicly available sources of information; (ii) is, through no fault of the CONTRACTOR/CONSULTANT [CHOOSE ONE], hereafter disclosed in publicly available sources of information; (iii) is already in the possession of the CONTRACTOR/CONSULTANT [CHOOSE ONE] without any obligation of confidentiality; or (iv) has been or is hereafter rightfully disclosed to the CONTRACTOR/CONSULTANT [CHOOSE ONE] by a third party, but only to the extent that the use or disclosure thereof has been or is rightfully authorized by that third party.

The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall not disclose any reports, recommendations, conclusions or other results of the services or the existence of the subject matter of this Agreement without the prior written consent of the CITY. In its performance hereunder, the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall comply with all legal obligations it may now or hereafter have respecting the information or other property of any other person, firm or corporation.

CONTRACTOR/CONSULTANT [CHOOSE ONE] shall be liable to CITY for any damages caused by breach of this condition, pursuant to the provisions of Section 14.

15. **INDEMNIFICATION AND HOLD HARMLESS.** The CONTRACTOR/CONSULTANT [CHOOSE ONE] agrees to defend, indemnify, and hold harmless the City of National City, its officers and employees, against and from any and all liability, loss, damages to property, injuries to, or death of any person or persons, and all claims, demands, suits, actions, proceedings, reasonable attorneys' fees, and defense costs, of any kind or nature, including workers' compensation claims, of or by anyone whomsoever, resulting from or arising out of the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s negligent performance of this Agreement.

16. **WORKERS' COMPENSATION.** The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall comply with all of the provisions of the Workers' Compensation Insurance and Safety Acts of the State of California, the applicable provisions of Division 4 and 5 of the California Government Code and all amendments thereto; and all similar state or Federal acts or laws applicable; and shall indemnify, and hold harmless the CITY and its officers, and employees from and against all claims, demands, payments, suits, actions, proceedings and judgments of every nature and description, including reasonable attorney's fees and defense costs presented, brought or recovered against the CITY or its

officers, employees, or volunteers, for or on account of any liability under any of said acts which may be incurred by reason of any work to be performed by the CONTRACTOR/CONSULTANT [CHOOSE ONE] under this Agreement.

17. **INSURANCE.** The CONTRACTOR/CONSULTANT [CHOOSE ONE], at its sole cost and expense, shall purchase and maintain, and shall require its subCONTRACTOR/CONSULTANT [CHOOSE ONE]s, when applicable, to purchase and maintain throughout the term of this agreement, the following insurance policies:

☒ A. If checked, Professional Liability Insurance (errors and omissions) with minimum limits of \$1,000,000 per occurrence.

B. Automobile insurance covering all bodily injury and property damage incurred during the performance of this Agreement, with a minimum coverage of \$1,000,000 combined single limit per accident. Such automobile insurance shall include owned, non-owned, and hired vehicles ("any auto").

C. Commercial general liability insurance, with minimum limits of \$1,000,000 per occurrence/\$2,000,000 aggregate, covering all bodily injury and property damage arising out of its operations under this Agreement.

D. Workers' compensation insurance in an amount sufficient to meet statutory requirements covering all of CONTRACTOR'S/CONSULTANT'S [CHOOSE ONE] employees and employers' liability insurance with limits of at least \$1,000,000 per accident. In addition, the policy shall be endorsed with a waiver of subrogation in favor of the City. Said endorsement shall be provided prior to commencement of work under this Agreement.

E. The aforesaid policies shall constitute primary insurance as to the CITY, its officers, employees, and volunteers, so that any other policies held by the CITY shall not contribute to any loss under said insurance. Said policies shall provide for thirty (30) days prior written notice to the CITY of cancellation or material change.

F. Said policies, except for the professional liability and workers' compensation policies, shall name the CITY and its officers, agents and employees as additional insureds, and separate additional insured endorsements shall be provided.

G. If required insurance coverage is provided on a "claims made" rather than "occurrence" form, the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall maintain such insurance coverage for three years after expiration of the term (and any extensions) of this Agreement. In addition, the "retro" date must be on or before the date of this Agreement.

H. Any aggregate insurance limits must apply solely to this Agreement.

I. Insurance shall be written with only California admitted companies which hold a current policy holder's alphabetic and financial size category rating of not less than A VIII according to the current Best's Key Rating Guide, or a company equal financial stability that is approved by the City's Risk Manager. In the event coverage is provided by non-admitted "surplus lines" carriers, they must be included on the most recent California List of Eligible Surplus Lines Insurers (LESLI list) and otherwise meet rating requirements.

J. This Agreement shall not take effect until certificate(s) or other sufficient proof that these insurance provisions have been complied with, are filed with and approved by the CITY's Risk Manager. If the CONTRACTOR/CONSULTANT [CHOOSE ONE] does not keep all of such insurance policies in full force and effect at all times during the terms of this Agreement, the CITY may elect to treat the failure to maintain the requisite insurance as a breach of this Agreement and terminate the Agreement as provided herein.

K. All deductibles and self-insured retentions in excess of \$10,000 must be disclosed to and approved by the CITY.

18. **LEGAL FEES.** If any party brings a suit or action against the other party arising from any breach of any of the covenants or agreements or any inaccuracies in any of the representations and warranties on the part of the other party arising out of this Agreement, then in that event, the prevailing party in such action or dispute, whether by final judgment or out-of-court settlement, shall be entitled to have and recover of and from the other party all costs and expenses of suit, including attorneys' fees.

For purposes of determining who is to be considered the prevailing party, it is stipulated that attorney's fees incurred in the prosecution or defense of the action or suit shall not be considered in determining the amount of the judgment or award. Attorney's fees to the prevailing party if other than the CITY shall, in addition, be limited to the amount of attorney's fees incurred by the CITY in its prosecution or defense of the action, irrespective of the actual amount of attorney's fees incurred by the prevailing party.

19. **MEDIATION/ARBITRATION.** If a dispute arises out of or relates to this Agreement, or the breach thereof, the parties agree first to try, in good faith, to settle the dispute by mediation in San Diego, California, in accordance with the Commercial Mediation Rules of the American Arbitration Association (the "AAA") before resorting to arbitration. The costs of mediation shall be borne equally by the parties. Any controversy or claim arising out of, or relating to, this Agreement, or breach thereof, which is not resolved by mediation shall be settled by arbitration in San Diego, California, in accordance with the Commercial Arbitration Rules of the AAA then existing. Any award rendered shall be final and conclusive upon the parties, and a judgment thereon may be entered in any court having jurisdiction over the subject matter of the controversy. The expenses of the arbitration shall be borne equally by the parties to the arbitration, provided that each party shall pay for and bear the costs of its own experts, evidence and attorneys' fees, except that the arbitrator may assess such expenses or any part thereof against a specified party as part of the arbitration award.

20. **TERMINATION.** A. This Agreement may be terminated with or without cause by the CITY. Termination without cause shall be effective only upon 60-day's written notice to the CONTRACTOR/CONSULTANT [CHOOSE ONE]. During said 60-day period the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall perform all services in accordance with this Agreement.

B. This Agreement may also be terminated immediately by the CITY for cause in the event of a material breach of this Agreement, misrepresentation by the CONTRACTOR/CONSULTANT [CHOOSE ONE] in connection with the formation of this Agreement or the performance of services, or the failure to perform services as directed by the CITY.

C. Termination with or without cause shall be effected by delivery of written Notice of Termination to the CONTRACTOR/CONSULTANT [CHOOSE ONE] as provided for herein.

D. In the event of termination, all finished or unfinished Memoranda Reports, Maps, Drawings, Plans, Specifications and other documents prepared by the CONTRACTOR/CONSULTANT [CHOOSE ONE], whether paper or electronic, shall immediately become the property of and be delivered to the CITY, and the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall be entitled to receive just and equitable compensation for any work satisfactorily completed on such documents and other materials up to the effective date of the Notice of Termination, not to exceed the amounts payable hereunder, and less any damages caused the CITY by the CONTRACTOR/CONSULTANT [CHOOSE ONE]'s breach, if any. Thereafter, ownership of said written material shall vest in the CITY all rights set forth in Section 6.

E. The CITY further reserves the right to immediately terminate this Agreement upon: (1) the filing of a petition in bankruptcy affecting the CONTRACTOR/CONSULTANT [CHOOSE ONE]; (2) a reorganization of the CONTRACTOR/CONSULTANT [CHOOSE ONE] for the benefit of creditors; or (3) a business reorganization, change in business name or change in business status of the CONTRACTOR/CONSULTANT [CHOOSE ONE].

21. **NOTICES.** All notices or other communications required or permitted hereunder shall be in writing, and shall be personally delivered; or sent by overnight mail (Federal Express or the like); or sent by registered or certified mail, postage prepaid, return receipt requested; or sent by ordinary mail, postage prepaid; or telegraphed or cabled; or delivered or sent by telex, telecopy, facsimile or fax; and shall be deemed received upon the earlier of (i) if personally delivered, the date of delivery to the address of the person to receive such notice, (ii) if sent by overnight mail, the business day following its deposit in such overnight mail facility, (iii) if mailed by registered, certified or ordinary mail, five (5) days (ten (10) days if the address is outside the State of California) after the date of deposit in a post office, mailbox, mail chute, or other like facility regularly maintained by the United States Postal Service, (iv) if given by telegraph or cable, when delivered to the telegraph company with charges prepaid, or (v) if given by telex, telecopy, facsimile or fax, when sent. Any notice, request, demand, direction or other communication delivered or sent as specified above shall be directed to the following persons:

To the CITY:

(Insert name and title)

City of National City

1243 National City Boulevard

National City, CA 91950-4301

To the CONTRACTOR/CONSULTANT [CHOOSE ONE]:

Notice of change of address shall be given by written notice in the manner specified in this Section. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to constitute receipt of the notice, demand, request or communication sent. Any notice, request, demand, direction or other communication sent by cable, telex, telecopy, facsimile or fax must be confirmed within forty-eight (48) hours by letter mailed or delivered as specified in this Section.

22. **CONFLICT OF INTEREST AND POLITICAL REFORM ACT OBLIGATIONS.**

During the term of this Agreement, the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall not perform services of any kind for any person or entity whose interests conflict in any way with those of the City of National City. The CONTRACTOR/CONSULTANT [CHOOSE ONE] also agrees not to specify any product, treatment, process or material for the project in which the CONTRACTOR/CONSULTANT [CHOOSE ONE] has a material financial interest, either direct or indirect, without first notifying the CITY of that fact. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall at all times comply with the terms of the Political Reform Act and the National City Conflict of Interest Code. The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall immediately disqualify itself and shall not use its official position to influence in any way any matter coming before the CITY in which the CONTRACTOR/CONSULTANT [CHOOSE ONE] has a financial interest as defined in Government Code Section 87103. The CONTRACTOR/CONSULTANT [CHOOSE ONE] represents that it has no knowledge of any financial interests that would require it to disqualify itself from any matter on which it might perform services for the CITY.

☐ If checked, the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall comply with all of the reporting requirements of the Political Reform Act and the National City Conflict of Interest Code. Specifically, the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall file a Statement of Economic Interests with the City Clerk of the City of National City in a timely manner on forms which the CONTRACTOR/CONSULTANT [CHOOSE ONE] shall obtain from the City Clerk.

The CONTRACTOR/CONSULTANT [CHOOSE ONE] shall be strictly liable to the CITY for all damages, costs or expenses the CITY may suffer by virtue of any violation of this Paragraph 21 by the CONTRACTOR/CONSULTANT [CHOOSE ONE].

23. **MISCELLANEOUS PROVISIONS.**

A. *Computation of Time Periods.* If any date or time period provided for in this Agreement is or ends on a Saturday, Sunday or federal, state or legal holiday, then such date shall automatically be extended until 5:00 p.m. Pacific Time of the next day which is not a Saturday, Sunday or federal, state or legal holiday.

B. *Counterparts.* This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, but all of which, together, shall constitute but one and the same instrument.

C. *Captions.* Any captions to, or headings of, the sections or subsections of this Agreement are solely for the convenience of the parties hereto, are not a part of this Agreement, and shall not be used for the interpretation or determination of the validity of this Agreement or any provision hereof.

D. *No Obligations to Third Parties.* Except as otherwise expressly provided herein, the execution and delivery of this Agreement shall not be deemed to confer any rights upon, or obligate any of the parties hereto, to any person or entity other than the parties hereto.

E. *Exhibits and Schedules.* The Exhibits and Schedules attached hereto are hereby incorporated herein by this reference for all purposes.

F. *Amendment to this Agreement.* The terms of this Agreement may not be modified or amended except by an instrument in writing executed by each of the parties hereto.

G. *Waiver.* The waiver or failure to enforce any provision of this Agreement shall not operate as a waiver of any future breach of any such provision or any other provision hereof.

H. *Applicable Law.* This Agreement shall be governed by and construed in accordance with the laws of the State of California.

I. *Entire Agreement.* This Agreement supersedes any prior agreements, negotiations and communications, oral or written, and contains the entire agreement between the parties as to the subject matter hereof. No subsequent agreement, representation, or promise made by either party hereto, or by or to an employee, officer, agent or representative of any party hereto shall be of any effect unless it is in writing and executed by the party to be bound thereby.

J. *Successors and Assigns.* This Agreement shall be binding upon and shall inure to the benefit of the successors and assigns of the parties hereto.

K. *Construction.* The parties acknowledge and agree that (i) each party is of equal bargaining strength, (ii) each party has actively participated in the drafting, preparation and negotiation of this Agreement, (iii) each such party has consulted with or has had the opportunity to consult with its own, independent counsel and such other professional advisors as such party has deemed appropriate, relative to any and all matters contemplated under this Agreement, (iv) each party and such party's

counsel and advisors have reviewed this Agreement, (v) each party has agreed to enter into this Agreement following such review and the rendering of such advice, and (vi) any rule or construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement, or any portions hereof, or any amendments hereto.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date and year first above written.

CITY OF NATIONAL CITY

(Delete line & Insert Co's Name – in bold)

(Corporation – signatures of two corporate officers)

(Partnership – one signature)

(Sole proprietorship – one signature)

By: _____

Ron Morrison, Mayor

By: _____

(Name)

(Title)

APPROVED AS TO FORM:

Claudia Silva

City Attorney

By: _____

(Name)

(Title)

ATTACHMENT #1

VENDOR INFORMATION

1. BIDDING/PROPOSING COMPANY NAME _____
FEIN: _____ FAX: _____
Phone: _____ Toll Free Phone: _____
Address: _____
City: _____ State: _____ Zip + 4: _____
2. Name of person we may contact in the event there is questions about your bid/proposal.
Name: _____ Title: _____
Phone: _____ Toll Free Phone: _____
Address: _____
City: _____ State: _____ Zip + 4: _____ FAX: _____
3. Mailing address where purchase orders are to be mailed.
Name: _____ Title: _____
Phone: _____ Toll Free Phone: _____
Address: _____
City: _____ State: _____ Zip + 4: _____ FAX: _____

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ATTACHMENT #2

VENDOR REFERENCES

Company 1 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Company 2 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Company 3 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Company 4 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

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ATTACHMENT #3

CREDIT LINE REFERENCE

Bank 1 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Bank 2 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Bank 3 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

Bank 4 Name: _____

Address (include Zip +4): _____

Contact Person: _____ Phone No.: _____

Products and/or Services used: _____

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ATTACHMENT #4

BIDDER INFORMATION

Contractor _____

Phone # _____ Fax # _____

Email: _____

Ordering/Expediting _____

Phone # _____ Fax # _____

Email: _____

Invoice Information _____

Phone # _____ Fax # _____

Email: _____

Contract Renewal/Cancellation _____

Phone # _____ Fax # _____

Email: _____

Contract Problems _____

Phone # _____ Fax # _____

Email: _____

Returns _____

Phone # _____ Fax # _____

Email: _____

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